



3<sup>RD</sup> EDITION  
**INTERNATIONAL  
TOURISM  
TRADE FAIR**

**19<sup>TH</sup> - 21<sup>ST</sup> | 10 | 2018**

[www.worldtravelshow.pl](http://www.worldtravelshow.pl) | [f /WorldTravelShowPWE](https://www.facebook.com/WorldTravelShowPWE)



## B2B COOPERATION FORM

Hosted Buyers Trade Mission during World Travel Show  
19-21 October 2018

Organized by Ptak Warsaw Expo:

**Company name:**

**Company address:**

**Website:**

**Participant's contact details**

**Prefix:**

**Mr.**

**Mrs.**

**Ms.**

**First name:**

**Last name:**

**Position in company:**

**E-mail:**

**Direct phone:**

**Please indicate the languages you speak**

**Company Profile:**

**Type of activity:**

a person responsible for ordering business tourism services in the corporation

a person responsible for ordering business tourism services in the institution

person who is responsible for ordering business tourism services in the agency

business trips organizer

conference organizer

event organizer

MICE Incentive organizer

Touropertor

Travel agency

other, what types?

Type of products you are specialised in?

**Range:**

local  
national

international

**Number of stores:**



[www.warsawexpo.eu](http://www.warsawexpo.eu) | [f / warsawexpo](https://www.facebook.com/warsawexpo)

PTAK WARSAW EXPO Spółka z ograniczoną odpowiedzialnością z siedzibą w Nadarzynie (kod pocztowy 05 - 830) przy Al. Katowickiej 62, wpisana do Rejestru Przedsiębiorców Krajowego Rejestru Sądowego prowadzonego przez Sąd Rejonowy dla m.st. Warszawy w Warszawie, XIV Wydział Gospodarczy Krajowego Rejestru Sądowego pod numerem KRS 0000671001, podatnikiem podatku od towarów i usług (VAT) o numerze identyfikacyjnym NIP 5342544579, REGON 366965350



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**What kind of travel services are you looking for?**

Tour operators  
Travel Agencies  
Convention Bureau  
Representatives of regions and countries  
Congress and exhibition centers  
Hotels  
Accommodation facilities  
Wellness and SPA facilities  
Health Resorts  
Professional congresses organizers  
DMC Agencies  
Incentive Agencies  
Event Agencies  
Airlines  
Tourist attractions  
Workshops

Conference, lectures  
Innovation in tourism  
IT Providers  
Other travel services - please specify:

**OTHERS:**  
research and science cooperation  
investment cooperation  
other (please specify):

**Additional relevant information  
(please specify your needs and expectations)**

Please send the form to the e-mail address: [k.gladysz@warsawexpo.eu](mailto:k.gladysz@warsawexpo.eu) till 16<sup>th</sup> September 2018



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## THE TERMS OF PARTICIPATION IN THE B2B MEETING IN THE HOSTED BUYERS TRADE MISSION

1. The Hosted Buyers Trade Mission is organised by the Ptak Warsaw Expo.
2. The B2B meetings are organised by the Ptak Warsaw Expo Ltd.
3. The B2B meetings during the International Tourism Trade Fair- World Travel Show are the integral part of Hosted Buyers Trade Mission.
4. Within the B2B meetings the Organizer commits to provide the possibility of sessions with business partners which match the profile of the B2B meetings in the registration form.
5. The timetable of the business meetings included in the Hosted Buyers Trade Mission will be sent not later than 5 days before the meeting date as indicated in the application form to the provided e-mail address.
6. Hosted Buyers admitted in the mission will be committed to:
  - attend business meetings with Polish companies both with exhibitors at World Travel Show 2018 and with individually invited companies of your interest,
  - visit the World Travel Show 2018 trade fair,
  - participate in field visits to selected tourism industry
7. Hosted Buyers admitted in the mission will benefit from:
  - coverage of travel expenses to Poland (economy class flight & visa fees).
  - coverage of accommodation expenses during the stay in Poland (3/4-star hotel, all meals included).
  - free access-all-areas pass to World Travel Show 2018.
  - personal itinerary of B2B talks with Polish travel companies on the Fairs' site and during the matchmaking session.
  - participation in field visits to selected travel services or products in Poland.
  - participation in other events held by the Organizer during the World Travel Show 2018 trade fair.
  - interpreters' service during B2B meetings (if needed).
  - local transfers (between airport/hotel/fairs/field visits).
  - travel Insurance.
  - dedicated support team before and during the mission.

### Exclusions

- Cost resulting from changing the approved economy class flight .
- Hotel upgrades or any personal extras at the hotel. These should be settled directly with the hotel upon your departure.
- Taxi fares if arriving / departing outside approved Hosted Buyers Mission Programme dates.

### Registration for Hosted Buyers Mission

Applicants must fill in the enclosed registration form, and complete all questions and boxes. Submitting the registration form does not mean you automatically become a Hosted Buyer. The Organizer reserves the right to confirm or deny any application without justification. All approved Hosted Buyers will receive a cooperation agreement with terms and conditions (including all the conditions and obligations of both sides) – when the applicants sign and send the agreement, they are confirmed as Hosted Buyers Mission participants. In the case of non-performance or unsatisfactory performance of the subject of the agreement due to the reasons attributable to the Hosted Buyer, the Hosted Buyer shall be obliged at the written request of the National Support Centre for Ptak Warsaw Expo

**All questions and applications of participation shall be sent to the e-mail address:**  
**[k.gladysz@warsawexpo.eu](mailto:k.gladysz@warsawexpo.eu) or postal address: Ptak Warsaw Expo, 62 Katowicka Av.,**  
**05-830 Nadarzyn with the note: Hosted Buyers B2B WFE.**



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